

# CONNECTIVITY™

NEWS FOR THE CANADIAN ProVM MARKET



## SERIOUS ABOUT SAFETY

A safe workplace, regardless of the business you're in, is a critical component to success. It's no secret that the most important asset to any vegetation management operation is its people, and keeping those important assets safe is something that should be taken very seriously.

With the application season in Canada quickly approaching, Univar will take this opportunity to remind you that safety needs to be a top priority.

First, we've introduced [Univar's Safety Product Offer](#) to make the buying process easy and affordable, saving you time and money. This catalogue features all of the Personal Protective Equipment (PPE) and accessories a pesticide applicator needs to keep safe on the job.

Second, we are launching a [New ProTraining Online Class all about PPE](#). We hope you have an hour to check it out yourself. And for those training managers out there, why not try assigning the class to your employees this spring if you haven't already taken advantage of your 1 free class? ProTraining is here to reduce that time burden a manager faces to train employees, supporting your efforts with high quality training.

We care about your safety, you should to.

**Jon Froese**  
*Univar Environmental Sciences*



**CLICK TO CHECK OUT UNIVAR'S NEW SAFETY PRODUCT OFFER!**



**This April, Earn 4X Rewards points on all safety product orders.**

4X rewards bonus points applicable on orders placed before April 30th, with a ship date before May 31st, 2017. For Eligible Rewards Program Members Only.

Congratulations to Larry Doan of SouthEast Tree Care, winner of our Forecast and Feedback Grand Prize for 225,000 Rewards points.



### CHECK OUT THE NEW... [Personal Protective Equipment Course](#)

to learn all about PPE requirements for Pesticide Applicators in Canada.

Or check out our wide selection of [General Safety Courses](#).





## Navius, now with...

- Expanded label
- No restrictions on grazing or haying
- Lower application rates



# Navius®

**Will Roberts**  
226.821.5845  
will.roberts@bayer.com

**Darrell Chambers**  
403.498.7006  
darrell.chambers@bayer.com

**BayerES.ca/VM**

ALWAYS READ AND FOLLOW LABEL DIRECTION.  
Bayer, the Bayer Cross and Navius are trademarks of Bayer.

Up To...

# 1.5%

## EARLY ORDER DISCOUNT

Check out the [ProVMWeb Price Book](#) notes for details.

## DON'T MISS THE SAVINGS

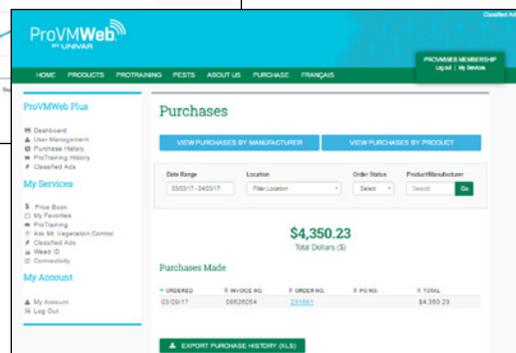
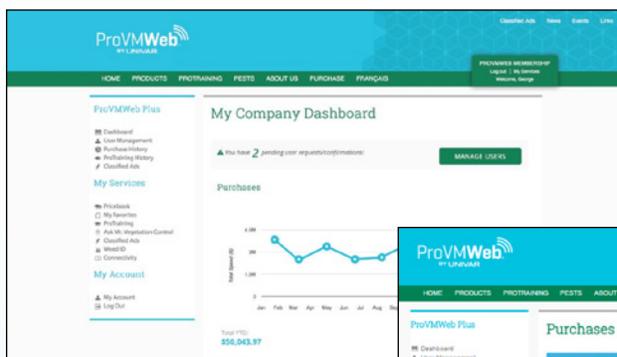
Now through April 30th, on select Dow AgroSciences and BASF branded product orders.

## Did You Know?

That you can access all of your Univar purchase information online via ProVMWeb Plus.

Managers and designated employees can access:

- Purchase history dating back 2 years
- Sortable and comparable reports by product or manufacturer
- Invoice and order details
- Excel exports



**ProVMWeb®**  
BY UNIVAR



## Pests in the News

### [Herbicide Resistance: The Numbing Numbers From The Weed Wars](#)

As in any war, the longer the conflict goes on, the higher the numbers associated with this fight grow...

### [Money to battle invasive plants in the TNRD](#)

The B.C. government is giving \$20,000 to the Thompson-Nicola Regional District to help manage invasive plants in the region. Thirty-one grants totalling \$1.8 million are being distributed throughout the province in 2017...

### [Group 2 + 4-resistant kochia confirmed in Saskatchewan](#)

Another weed control tool bites the dust. A field in southwest Saskatchewan was confirmed to have Group 4-resistant kochia in the fall of 2015...

### [Do Not Plant Wildflower Seeds From Cheerios, Scientists Warn](#)

In an effort to help the dwindling population, Cheerios used its bee mascot, Buzz, to send out free wildflower seed packets to families across the country...

### [Power lines offer environmental benefits, according to study](#)

The corridors that crisscross New England's rolling landscape are home to native plant and animal life that require the type of habitat maintained...



## New economical control of problem broadleaf weeds

**DOW** Dow AgroSciences

# OctTain™ XL

HERBICIDE

**>> READ MORE**

## Industry News

### [Check out the Univar 2017 ProVM Equipment Catalogue](#)

With a wide selection of sprayers, parts and accessories to fit every Professional Vegetation Management business, this catalogue makes the selection and buying process easy.

### [BASF develops new vegetation management product guide](#)

To help customers select the correct vegetation management product for their situation, BASF has developed a new vegetation management guide. In addition to a quick reference chart on weeds controlled, the guide contains...

### [Regina sees more weed complaints in 2016](#)

City crews responded to 207 complaints about weeds around the city...

### [Step one: Identify your weed enemy](#)

Step one: Identify your weed enemy. Step two: Identify the best means to combat it. Here are some ways to help determine the treatments for weeds, insects and diseases...



## EVEN OUT HERE, CURB APPEAL MATTERS.

Get fast-acting control plus a unique mode of action for glyphosate and Group-2 resistance management.

**Overdrive**  
Herbicide

Now in a more convenient, 8 hectare jug. Overdrive® herbicide uses an ultra-low rate to deliver post-emergent, broad-spectrum control of broadleaf weeds, including resistant biotypes in bare-ground, roadside and range and pasture applications. For more information on Overdrive, please visit [www.BetterVM.ca](http://www.BetterVM.ca).

**BASF**  
We create chemistry

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